

Angelo Zuniga

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I'm a Full stack web developer dedicated to creating high-quality and reliable software solutions. My passion lies in crafting seamless user experiences, optimizing system performance, and delivering robust applications that users can rely on.

Work Experience

Freelance Fullstack Web Developer / Designer

Jan 2021 – Current

- **Developed and designed websites and landing pages** for various businesses, enhancing their online presence and contributing to increased sales.
- **Created custom dashboards** tailored to specific business processes, streamlining operations and improving efficiency.
- **Integrated external REST APIs** to expand application functionality and optimize performance.
- **Managed version control** using Git, ensuring efficient collaboration and codebase integrity.
- **Ensured responsive design and cross-browser compatibility** through the implementation of modern web development practices.
- **Deployed applications** to production environments utilizing Docker and shared hosting services, ensuring reliable and scalable operations.

Part-Time Software Developer | Krona Digital

May 2025 – Oct 2025

- Served as the main developer for Civic Solution, a platform for service providers such as plumbing, roofing, contractor, and home-service businesses.
- Owned the project from planning to implementation, including requirements analysis, feature planning, UI development, backend logic, testing, and deployment support.
- Designed practical workflows for managing service-provider operations and translated business requirements into maintainable software features.

Projects

- **Civic Solution | Next.js | Node.js | PostgreSQL | Tailwind CSS**
Developed a service provider management platform for businesses such as plumbing, roofing, and contractor services. Served as the main developer and handled the project from planning to implementation, including system architecture, frontend and backend development, database design, service request management, customer records, provider workflows, and core admin features.
- **Real Estate CRM Platform | Next.js | Supabase | Tailwind CSS | Leaflet.js**
Developed a real estate CRM platform for managing leads, sales pipelines, agents, follow-ups, and property-related workflows. Built core features such as lead tracking, kanban pipeline stages, agent assignment, client profiles, task reminders, interaction logs, and map-based lead visualization using Leaflet.js. Handled the full build from system planning to frontend, backend, database structure, and workflow implementation.
- **Directory CRM Platform | Next.js | NextAuth | PostgreSQL | Redis | Tailwind CSS | Stripe**
Developed a modern directory and CRM platform with role-based dashboards for admins, agencies, service providers, and users. Handled the full build from UI/UX design to backend setup, including authentication with NextAuth, database schema design, Redis caching, file/media handling, and deployment infrastructure. Built profile management, agency portfolios, direct messaging, advanced search filters, reviews, verification workflows, subscription billing, premium boosts, SEO location pages, analytics, and admin moderation tools.
- **AI Lead Qualification & CRM Automation System | n8n | Supabase | Gemini AI | Webhooks**
Built an AI-powered lead qualification and follow-up automation system that captures website leads, validates incoming webhook data, stores lead records in Supabase, scores and categorizes leads using Gemini AI, creates deal records, and schedules automated follow-ups. Designed the full workflow architecture in n8n,

including secure webhook authentication, lead processing logic, AI-generated summaries, sales recommendations, email draft generation, and due follow-up handling for CRM-style automation.

- **AI Client Onboarding Automation System | n8n | Supabase | Gemini AI | Webhooks | Email Automation**

Built an automated client onboarding workflow that collects client information, validates submitted data, stores onboarding records in Supabase, and triggers next-step actions such as internal notifications, task creation, follow-up emails, and AI-generated summaries. Designed the full workflow architecture in n8n, including secure webhook handling, structured data processing, and automated onboarding status updates.

Technical Skills

- **Languages:** JavaScript, TypeScript, Python, PHP, SQL
- **Frontend & Backend:** React.js, Next.js, Node.js, Express.js, Tailwind CSS, GSAP, WordPress
- **Databases, DevOps & Automation:** PostgreSQL, MySQL, MongoDB, Supabase, Git, Linux, Docker, n8n, REST APIs, Webhooks